Carroll Communications

2020

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About Carroll Communications

We are the world's most passionate provider of secure hardware & communications products, designed to meet an increasing set of government and industry requirements.

- Rapidly expanding solutions across multiple technologies

- HUB ZONE, Small Business, Service-Disabled Veteran Owned Certified

- Offical DoD Protégé of General Dynamics

- Trusted supplier to many large integrators

- Supplying & Supporting US Government globally

- Corporate headquartering in NC with offices in TX, FL, DC, SC, CO and ID

Vision and Mission

OUR VISION To grow our company, partners, and country by advancing & protecting our customers' missions.

OUR MISSION Provide a high-quality, comprehensive suite of mission-critical solutions by partnering with our customers, suppliers, and system integrators.

Current Customers, OEM Close Partners, and System Integrators

Carroll Communications

Federal CUSTOMERS

OEM PARTNERS

GENERAL DYNAMICS
Mission Systems

hp

AVAYA

Getac
Rugged Mobile Computing Solutions

DELL

CORNING | Optical Fiber

SYSTEM INTEGRATORS Customers

KBRwyle
We Deliver

SAIC

NORTHROP GRUMMAN

GENERAL DYNAMICS
Information Technology

Raytheon

= Success

DoD Protégé of General Dynamics Mission Systems
Connecting users and protecting their information across land, sea, air, space and cyber domains

GROUND SYSTEMS
Land
Ground Forces, First Responders

MARITIME & STRATEGIC SYSTEMS
Sea & Air
U.S. Navy, Marine Corps, Air Force

SPACE & INTELLIGENCE SYSTEMS
Space & ISR
NASA, DoD & Intelligence Agencies

CYBER & Electronic Warfare Systems
Cyber *Defense*
Intelligence, Homeland Security & Commercial

C4ISR TECHNOLOGIES
Communications Products
Government, Scientific & Commercial

INTERNATIONAL
Mission Systems (Canada)
Mission Systems (UK)
Page Europa
Markets Worldwide

Carroll
Communications

DoD Protégé of General Dynamics Mission Systems
Line of Sight (LOS) and Ground-to-Air Communications

Carroll Communications

CM-300/350 (V2) Series
UHF/VHF Radios

URC-200(V2) UHF/VHF
Transceiver System

- ✓ Only FAA and NAS certified radio on the market
- ✓ Air Force Flight Standards Agency – "preferred replacement solution"
- ✓ Over 16,000 radios delivered across the NAS in support of our FAA and U.S. military customers

- ✓ Ruggedized, low cost, Ground to Air/LOS communications in any environment
- ✓ Versatile - Rack, mobile and portable applications
- ✓ Test and Training Ranges, Command posts, Maintenance, Air Traffic Control, etc.

DoD Protégé of General Dynamics Mission Systems
Complete End-to-End Provider of SATCOM Products & Services

Carroll
Communications

Fixed Antennas

Scientific, Gateway, & Medium

Small Deployable Antennas

Quick Deploy **Mobile** **Flyaway** **SATCOM-on-the-Move**

VSAT Antennas

Fixed **Quick Deploy**

Antenna Amplifiers & Converters

Antenna Monitor & Controllers

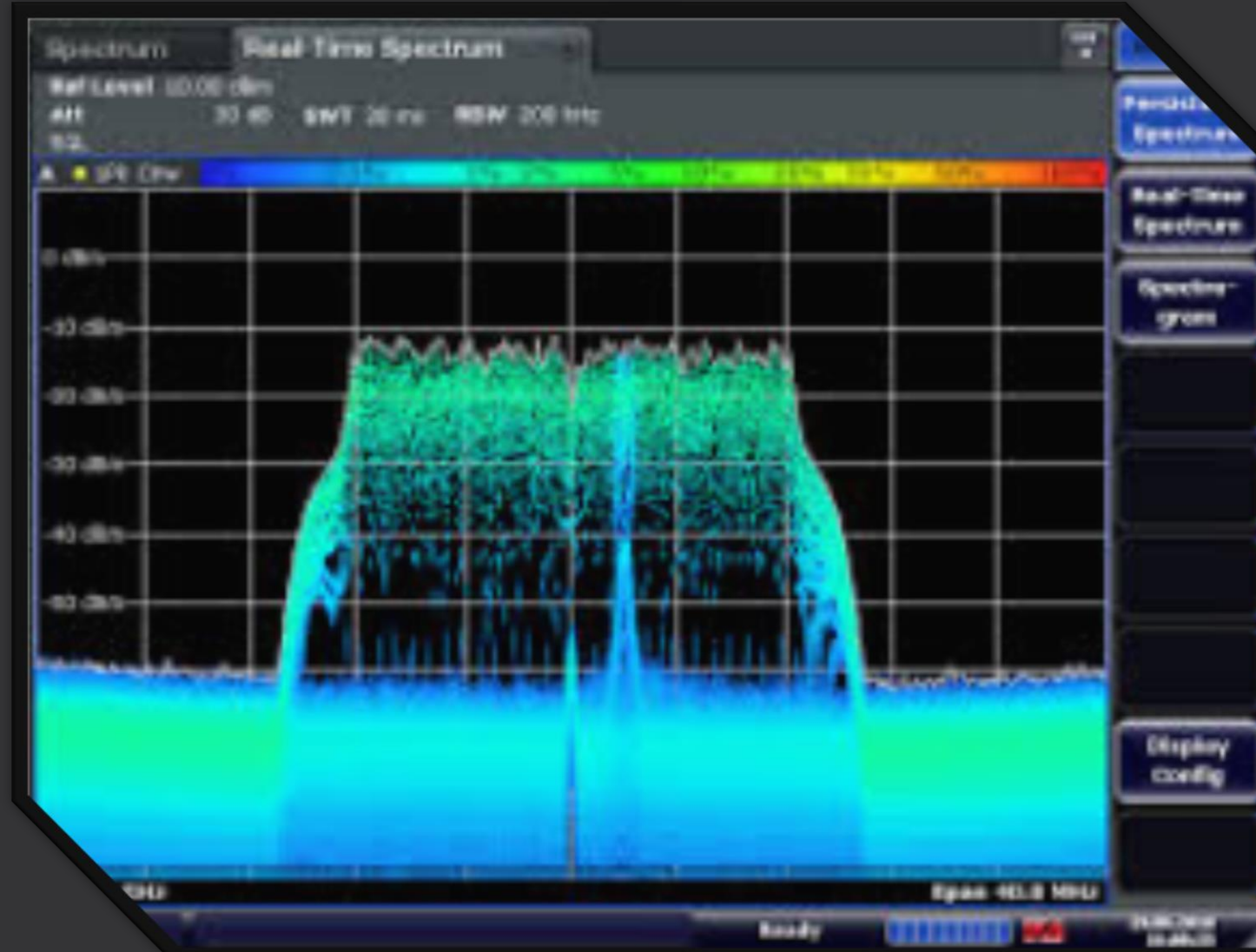### Composites – Reflectors, Mobile, Transit Cases

Antenna Feeds & RF Networks

The World's Leading Manufacturer of Satellite Communications Ground Based Products and Services Used by Military and Commercial Industries on Land, Air, Sea and Space for Over 30 Years

DoD Protégé of General Dynamics Mission Systems
Signal Eye

- ✓ Spectrum situational awareness automating classification of signals using machine learning
- ✓ Provides tactical warfighters and security personnel with timely, accurate view of RF spectrum threats
- ✓ Provides strategic analysts the means to detect trends in adversary behavior

Carroll Communications

Why SignalEye?

- ✓ Enhances RF situational awareness
- ✓ Classifies signals in all security domains
- ✓ Automates RF signal classification
- ✓ Relieves analyst workload

SignalEye is to the **RF Spectrum** what Night Vision Goggles are to the **Visual Spectrum**

Pillars of Value Adding:

Carroll Communications

Field Services

- Professional Audio-Visual Install
- Cabling
- Digital Signage
- Telephony
- Onsite Installation and Configuration
- Wireless Networking
- Wireless Site Surveys
- Physical Security
- Digital Signage

Integration

- Hardware Integration
- Imaging/Software Install
- Asset Tagging/UID
- Bundling/Kitting
- Server/Rack Builds
- Laser Etching
- Phone Provisioning
- Inventory Management
- Project Management
- Shipping Labels
- Printer Configs
- Solution Labs

Education

- Public & Private Training
- Onsite or Virtual
- Access to:
  - Certification training & Skills Training

Serves

- Printing as a Service
- IT Product Lease
- Data Storage

Technical

- Engineering Services
- Technology Support
- Solutions Labs
- Pre-Sale Engineers
- Troubleshooting

Core Pillars of Value Adding:

Packaging & Kitting

Product Solutions

- Network Infrastructure
- Wire and Cable
- Security
- Data Center
- Wireless
- Audio/Video Solutions
- Computing

Product Combination

Supply Chain

- Sourcing
- Presales support
- Market Research
- Logistics
- Installation
- Post Sales Support
- Warranty Help

Professional Services

Certifications and Ratings

Carroll Communications

SDVOSB

- **Priority for VA Contracts**
- **3% Federal Goal**
- **Small Business Plans**
- **Sole Source Ability**
- **Renewed March 2019**

Hub Zone

- **10% price evaluation preference in:**
  - **full and open contract competitions**
  - **subcontracting opportunities**
- **3% Federal Goal**
- **Sole Source ability**
- **Recertified March 2019**

Small Business

- **23% Federal Contracting Goal**
- **Large Contracting Subcontract Plans**

Financial

- **92 Overall Score from Rapid Ratings**
- **D&B Verified**

Telecommunications Services

Voice and Data from Carroll Communications

Carroll Communications

- We are a third party, vender neutral, telecommunications consulting company with 57 telecommunications companies around the nation ready to quote voice and data services.

- We can provide telecommunications services across all US markets.

- SD WAN, Cloud, MPLS, Point to Points, POTs, HSI circuits available.

- PAST PERFORMANCE: 23 current DISA telecom contracts, as well as with private companies.

- This is a no charge service.

- *We are loyal to you, the customer, not the telecommunications provider.*

- Our service saves you time and any escalations get more attention.

Why partner with Carroll Comm?

✓ Proven past performance – 23 DITCO SB contracts and counting!
✓ Gain access to large business suppliers with a single point of contact
✓ Obtain personalized strategy & solution planning
✓ Develop a long-term relationship
✓ Gain a trusted advisor with free market research
✓ Stay on cutting edge of technology
✓ We're vetted—protégé and supplier of many defense companies with a Rapid Rating score of A- 92
✓ 100% veteran owned & 75% veteran staffed, SDVOSB, & Hub Zone
✓ Access to O.T.A. funding as we are a non-traditional defense contractor
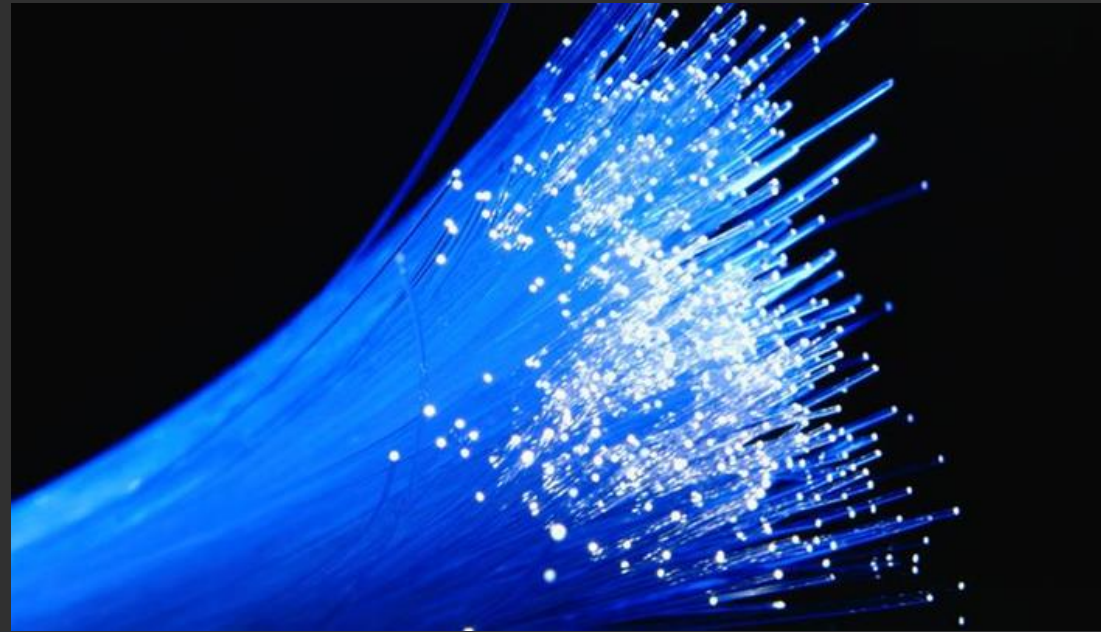✓ Committed to a culture of anti-corruption, dependability, and patriotism

"ARMING VETS TO WIN"

https://www.carrollcommunications.guru/line-card

10ZiG	ABB POWER GRIDS	Actifio	Actifio	Actifio	Alive Studios
1800 DUMMY CAMERA	ABBYY Software ESD	Actineon	Actineon	Actineon	All Fleet Solutions
2GIG TECHNOLOGIES	ABH MANUFACTURING	Actiontec	Actiontec	Actiontec	AllCity Wireless
2N TELEKOMUNIKACE A.S.	ABLOY	Active Semi	Active Semi	Active Semi	ALLEGION
360 SURVEILLANCE INC	ABP TECHNOLOGY	ActivIdentity Envoy	ActivIdentity Envoy	ActivIdentity Envoy	Allegro MicroSystems
3D Classroom	Abracon Corp	Act-On	Act-On	Act-On	Allen Systems Group
3D Systems	Absolute Software	Actsoft	Actsoft	Actsoft	Allied Telecom Group, LLC
3M	ABUS SECURITY LOCKS	Actuate Corporation	Actuate Corporation	Actuate Corporation	ALLIED TELESIS
3M Mobile Interactive Solutions	ABVI	ACUITY BRANDS	ACUITY BRANDS	ACUITY BRANDS	Allocacoc
3M Touch	Ac DC Insustries	Acuo Technology	Acuo Technology	Acuo Technology	Allot Communications
3S Vision	AC Electronics	Adafruit (d)	Adafruit (d)	Adafruit (d)	Alloy
3VR	Accele	ADAM TECH	ADAM TECH	ADAM TECH	Allround Automation
3XLOGIC IN	ACCELTEX SOLUTIONS	ADAMS RITE MANUFACTURING	ADAMS RITE MANUFACTURING	ADAMS RITE MANUFACTURING	ALLSOP
3Y Power Tech	Access Data	Adaptec	Adaptec	Adaptec	ALNET SYSTEMS INC
4D Global	Accessory Power	Adaptiva	Adaptiva	Adaptiva	Alpha
4Sight	Accortec	Adata	Adata	Adata	Alpha & Omega Semiconductor
65bit Software	Accurate Connections, Inc.	Adda Usa Inc	Adda Usa Inc	Adda Usa Inc	ALPHA COMMUNICATIONS
6fusion	ACCUREADER	Addlogix	Addlogix	Addlogix	Alpha Technologies
911 Enable	Accu-Tech	Addmaster	Addmaster	Addmaster	ALPHA WIRE
A Deeper View	Accutech Security	Add-On Computer Peripherals, LLC	Add-On Computer Peripherals, LLC	Add-On Computer Peripherals, LLC	Altair Engineering
A-1	Accuview	Adeneo Adesto	Adeneo Adesto	Adeneo Adesto	Altaro
AAA-1 LOCK & KEY	Acer	ADESSO	ADESSO	ADESSO	Althon Micro
AAEON Electronics an ASUS Company	ACME ELECTRIC	Adlink	Adlink	Adlink	Altia
AASTRA	ACME STAPLE CO INC	Adobe	Adobe	Adobe	Altia Systems
Aavid	ACT	Adobe Systems, Inc.	Adobe Systems, Inc.	Adobe Systems, Inc.	AltiGen
ABB	ACT FASTENERS & COMPONENTS LTD	Adrem Software	Adrem Software	Adrem Software	Altinex
ABB DRIVES	ACTI	ADRF	ADRF	ADRF	Altronix
ABB LOW VOLTAGE	Actian	ADS Technologies	ADS Technologies	ADS Technologies	ALULA (FORMERLY IP DATATEL)